



INSTRUCTIONAL/PILOT SERVICES RATES: Effective March 16, 2024

CFI QUALIFICATIONS:

- JATO CFIs are dedicated training professionals, many have commercial and/or corporate experience, and all possess a passion for teaching in glass cockpit Technologically Advanced Aircraft (TAA). JATO CFIs are qualified in most single-engine and multi-engine piston aircraft.
- JATO CFIs provide structured, standardized training for the Private Pilot, Instrument Rating, Commercial Pilot, and Flight Instructor certificates. Many JATO CFIs specialize in tailored, mission specific training, including mountain flying, international operations, turbine instruction and mentoring, and experience flying.
- JATO Cirrus Standardized Instructor Pilots (CSIPs) and TCIs (Training Center Instructors):
 - CSIPs and TCIs have demonstrated the highest standard of instructional excellence; Platinum CSIPs are Cirrus curriculum and SOP specialists.
 - Nationally recognized by industry OEMs and other professional organizations as leaders in flight training
 - All CSIPs and TCIs actively participate in Cirrus recurrent and standardization training throughout the year.
 - JATO Turboprop/jet mentor pilots are insurance qualified in a range of turbine aircraft.

CFI EXPERIENCE:

- Instructor Biographies are available on our website at www.jatoaviation.com and reflect each instructor's experience, specializations, and training philosophy.

JATO CERTIFIED FLIGHT INSTRUCTORS:	HOURLY RATE	DAILY RATES*	QUALIFICATIONS	CFI SPOTLIGHT/SPECIALIZATIONS
Tara Borton	\$150/HR	\$900/DAY + Expenses	Platinum Cirrus Standardized Instructor Pilot (CSIP); Gold Seal CFI; CFII; Part 135 Charter Pilot	Assistant Chief Flight Instructor
Thomas Daniel	\$175/HR	\$1050/DAY + Expenses	Platinum Cirrus Standardized Instructor Pilot (CSIP); CFI; CFII	Destination Flying Specialist; CPPP Instructor and Course Developer
Mara Eilers	\$110/HR	\$750/DAY + Expenses	Cirrus Training Center Instructor Pilot (TCI); CFI; CFII	
April Gafford	\$150/HR	\$900/DAY + Expenses	Platinum Cirrus Standardized Instructor Pilot (CSIP); CFI; CFII; MEI; Part 135 Charter Chief Pilot	Chief Flight Instructor; Instrument and CFI Training Specialist; Turbine Mentor Pilot
Mark Heidenreich	\$140/HR	\$900/DAY + Expenses	Cirrus Training Center Instructor (TCI); CFI; CFII; MEI; Part 135 Charter Pilot	Turbine Mentor Pilot
Daniel Heraldez	\$125/HR	\$850/DAY + Expenses	Cirrus Training Center Instructor Pilot (TCI); CFI; CFII; MEI	Research Associate NASA Ames Research Center; Stanford Aviation Safety Lab

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Keith Johns	\$150/HR	\$1000/DAY + Expenses	Cirrus Training Center Instructor Pilot (TCI); CFI; CFII	
John Murphy	\$110/HR	\$650/DAY + Expenses	CFI; CFII; MEI	
Ramon Rick	\$250/HR	\$1600/DAY + Expenses	Cirrus Standardized Instructor Pilot (CSIP); Gold Seal CFI, CFII, MEI; EASA Class Rating Instructor; TBM 900; Type-Ratings: SF50, Phenom 100/300, Citation 510/M2/CJ3+	Turbine and Multi-Engine Transitions; Turbine Mentor Pilot
Joe Romson	\$145/HR	\$800/DAY + Expenses	Cirrus Training Center Instructor Pilot (TCI); CFI; CFII	Human Factors/Flight Physiology Specialist; Aviation Safety/Incident Investigation; Experimental/Light Sport A/C
Patrick Shea	\$125/HR	Hourly Only + Expenses	Cirrus Training Center Instructor Pilot (TCI); CFI; CFII; MEI	
Jason Watson	\$125/HR	\$800/DAY + Expenses	Cirrus Training Center Instructor Pilot (TCI); CFI; CFII	
Bob Wood	\$125/HR	N/A	Cirrus Training Center Instructor Pilot (TCI); CFI; CFII; MEI; AGI	CFI Team Leader; ACS and Curriculum Specialist; Available for Ground Instruction Only

- Daily rates apply when hourly charges exceed the daily rate in one calendar day.
 - Part 91 instructional trips include:
 - Up to 8 hours of flying per FARs, in accordance with safety.
 - No greater than 10 hours duty-time without prior arrangement with the Chief Flight Instructor or designee.
 - Duty days between 10 hours and 14 hours must be agreed upon in advance of the trip departure and will incur hourly charges above the daily rate.

JATO Pilots/CFIs are qualified in the following aircraft (and more...):

Piston:

- Cirrus SR20/SR22/SR22T
- Cessna 172/182/206/210
- Columbia/TTx 350/400
- Beechcraft Bonanza/Baron
- Diamond Aircraft
- Piper Malibu/Matrix

Turbine

- Cirrus SF50
- Pilatus PC12
- Citation 510 Mustang/Citation 500 Series/M2/CJ3+
- Piper Meridian
- TBM 700/850/900 Series
- King Air 90/200
- Phenom 100/300

AIRCRAFT MANAGEMENT/DATABASE UPDATE SERVICES RATES: Please inquire

Three Bay Area Airport Locations:

620 Airport Drive, Suite #8, San Carlos, CA 94070
 1901 Embarcadero Road, Suite #99/#101, Palo Alto, CA 94303
 19990 Skywest Drive, Suite #1, Hayward, CA 94541

Tel: 650.654.5286

www.jatoaviation.com

ops@jatoaviation.com



TURBINE PILOT/MENTOR SERVICES RATES: Effective March 1, 2024

	HALF-DAY RATES**	DAILY RATES*	QUALIFICATIONS
TURBOPROP AIRCRAFT Mentor Pilots:			
Pilot/Mentor Pilot	\$1000/ HALF-DAY + Expenses	\$1900/ DAY + Expenses	JATO Professional Turbine Mentor Pilots have extensive mentoring experience backed up by an experienced, professional Flight Operations department
JET AIRCRAFT Mentor Pilots:			
Pilot/Mentor Pilot	\$1200/ HALF-DAY + Expenses	\$2200/ DAY + Expenses	JATO Professional Turbine Mentor Pilots have extensive mentoring experience backed up by an experienced, professional Flight Operations department

* Daily rates are for Part 91 instructional trips and include up to 8 hours of flying per FARs and no greater than 10 hours duty-time; duty days between 10 hours and 14 hours will incur hourly charges above the daily rate and must be agreed upon in advance of the trip departure.

** Half-Daily rates are for Part 91 Turbine Aircraft instruction only and include up to 4 hours of flying and no greater than 5 hours duty-time.

Piston:

- Cirrus SR20/SR22/SR22T
- Cessna 172/182/206/210
- Columbia/TTx 350/400
- Beechcraft Bonanza/Baron
- Diamond Aircraft
- Piper Malibu/Matrix

Turbine

- Cirrus SF50
- Pilatus PC12
- Citation 510 Mustang/Citation 500 Series/M2/CJ3+
- Piper Meridian
- TBM 700/850/900 Series
- King Air 90/200
- Phenom 100/300

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